

Johnson Space Center Prime Contractors Round Table

- A forum to exchange innovative ideas regarding small business (SB) utilization.
- Communicate and discuss NASA initiatives and new SB requirements.
- Provide an opportunity for small businesses to meet JSC Small Business Specialists and the JSC prime contractors to market their capabilities and learn about subcontracting opportunities. (Joint Counseling Sessions)



Joint Counseling Sessions

- The Joint Counseling Sessions started a year ago.
- NASA, SBA and the JSC prime contractors started out meeting with four small businesses once a month. Currently we are meeting with up to six small business a month.
- Each small business is given twenty minutes, they have ten minutes to give an overview of their company, and then NASA and the JSC prime contractors spend ten minutes asking questions and providing information about our companies.



Joint Counseling Sessions

- Each JSC prime contractor is given an opportunity to discuss any potential opportunities, ask questions and answer any questions.
- Each company is required to be registered in the Central Contractor Registration, and must meet with Valerie Coleman (SBA Procurement Center Representative) to discuss their registration and to receive feedback on potential changes, additions, etc.



Joint Counseling Sessions Results

- The Virtuo Group Corporations received a subcontract with Jacobs Engineering.
- The Ink Dot received a Purchase Order from United Space Alliance for Ink jet cartridges.
- Kimaya Services received a Purchase Order from Wyle for wiring services.

